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Ural State University of Economics

#### Approved

at the meeting of the department

23.11.2021

protocol Nº 3 Acting department head Golovina A.N.



# MODULE PROGRAMME

Module title Field of study

Profile

Mode of study

Enrollment year

Developed by: Associate Professor, Cand Sc (Economics) Yaroshevich N.Y. Modern Strategic Analysis 38.04.02 MANAGEMENT International Business (in English) Full time 2022

> Yekaterinburg 2022

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# **INTRODUCTION**

The program of the discipline is part of the main professional educational program of higher education - the master's program, developed in accordance with the Federal State Educational Standard of Higher Education

FSES of HE	Federal State Educational Standard of Higher Education - Master's degree in the
	direction of preparation 04/38/02 Management (order of the Ministry of
	Education and Science of Russia No. 952 dated 08/12/2020)
PS	

## **1. PURPOSE OF THE DISCIPLINE STUDY**

The purpose of mastering the discipline "modern strategic analysis" is the formation of basic theoretical knowledge and basic practical skills of strategic and creative thinking, focused on the future, the search for original ideas and obtaining a systemic effect of strategic management of enterprises and organizations.

The purpose of the course is concretized in the following tasks:

• formation of an understanding of the essence and characteristics of strategic analysis in modern organizations;

• acquisition of theoretical knowledge and practical skills in the use of modern concepts, models, methods of strategic analysis;

• mastering approaches to the organization of strategic analytical activities at enterprises.

**2.A PLACE OF THE DISCIPLINE IN THE STRUCTURE OF THE CURRICULUM** Discipline refers to the core of the curriculum.

		Contactwork. (Academicstudy)					
Intermediate control	Total for a semester	Total	Lectures	Practical lessons, including course design	Independent work including preparation of control and coursework	Credit	
Semester 1							
Exam	108	28	8	20	44	3	

# **3. SCOPE OF DISCIPLINE**

#### **4. LEARNING OUTCOMES**

As a result of mastering the Program, the graduate must have the competencies established in accordance with the Federal State Educational Standard of Higher Education.

Code and name of competence	Competence achievement indicators (CAI)
•	CAI-3.UC-1 Have practical experience in developing and arguing a strategy for solving a problem situation based on a systematic approach

critical analysis of problem	CAI-2.UC-1 Be able to: identify problem situations, search for information and solutions CAI-1.UC-1 Know: methods of critical analysis; system approach methodology; methods of identifying a problem situation
	CAI-3.UC-2 Have practical experience in monitoring the progress of the project; correction of deviations; making changes to the project implementation plan CAI-2.UC-2 Be able to: develop a plan for the implementation of the project, taking into account the possible risks of implementation and the possibilities of their elimination; plan necessary resources CAI-1.UC-2 Know: the principles of the design task formation within the framework of the designated problem; basic requirements for project work and criteria for assessing the results of project activities

General professional competences (GPC)

Code and name of competence	Competence achievement indicators
GPC-1 Able to solve	CAI-3.GPC-1 Have practical experience in generalizing and critical
professional problems based	analysis of management practices in the direction of management
on knowledge (at an	
advanced level) of economic,	CAI-2.GPC-1 Be able to apply innovative approaches to solving
organizational and	economic, organizational and management problems
management theory,	
innovative approaches,	CAI-1.GPC-1 Know methods for solving professional problems at an
	advanced level in the field of economic, organizational and
	management theory
practices;	
GPC-2 Able to apply modern	CAI-3.GPC-2 Have practical experience in the application of database
techniques and methods of	management systems in the field of economics and management
data collection, advanced	
	CAI-2.GPC-2 Be able to use intelligent information and analytical
	systems in solving managerial and research problems
use of intelligent information	CALLCDC 2 Know modern techniques and methods of data
	CAI-1.GPC-2 Know modern techniques and methods of data
8 8	collection, advanced methods of their processing and analysis
research problems;	
GPC-4 Able to manage	CAI-3.GPC-4 Have practical experience in identifying and assessing
0	new market opportunities, developing a strategy for the creation and
	development of innovative areas of activity and the corresponding
in an organization using	development of innovative areas of activity and the corresponding

modern management	CAI-2.GPC-4 Be able to use modern management practices,
practices, leadership and	leadership and communication skills in process and project activities
communication skills,	
identify and assess new	
market opportunities,	
develop strategies for	
creating and developing	
innovative areas of activity	
and the corresponding	
business models of	
organizations;	
	CALL CDC 4 Know modern methods, technologies and tools for
	CAI-1.GPC-4 Know modern methods, technologies and tools for
	managing project and process activities in the organization of project and process activities in the organization

# 5.THEMATICPLAN

	Hours						
Theme	Topic name		Contactwork. (Academicstudy)				Control of
			Lectures	Laboratory	Practical lessons	Samost. Work	independent work
	Semester 1	72					
Topic 1.	Introduction to Strategic Analysis Theory: Economic, Organizational and Management Theories		2		6	16	
Topic 2.	Objects of strategic analysis: problem situations, information search.	20	2		6	12	
Topic 3.	Strategic Analysis Methods and Models: Critical Analysis of Practices		4		8	16	

# 6.ASSESSMENT METHODS AND ASSESSMENT SCALE

Section / Topic	Evaluation tool type	Description of the evaluation tool	Evaluation criteria
		Current control (Appendix 4)	

Topic 1-2.	Practical work 1. Forecasting the development of the industry and the enterprise. (Appendix 4).	Using these options, it is necessary to select adequate models to describe the retrospective of the industry and enterprises. The analysis methodology is proposed during the lecture. The results are presented at seminars in the form of a presentation, discussed in a group. The form of work- individual.	Ability to work with databases, search and process the information received, draw
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Topic 3.	Practical work No. 2. (Appendix 4).	Based on the data of your enterprise (food market), it is necessary to make a choice of promising strategic areas of management and give recommendations to the top management of the company. The research methodology is offered in lectures. The results are presented at seminars in the form of a presentation, discussed in a group. The form of work - individual	Ability to work with databases, search and process the information received, draw appropriate
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Topic 3.	Practical work No. 3 (Appendix 4).	To solve the problems of strategic management, using the example of the selected enterprise, using different types of benchmarking, propose directions for the strategic development of the company.	and process the information
	In	termediate control (Appendix 5)	
1 semester (eq)	Exam (Appendix 5).	The ticket includes two theoretical questions and a task	25 points each for answering questions, 50 points for a correctly solved problem. Total: 100-80 - excellent, 79-65 - good, 64-45 - satisfactory below 44 - unsatisfactory

## **DESCRIPTION OF THE SCALE**

The indicator for assessing the development of OBOP is formed on the basis of combining the current and intermediate attestation of the student.

The rating indicator for each discipline is expressed as a percentage, which shows the level of the student's preparation.

Current certification. A 100-point grading system is used. The assessment of the student's work during the semester is carried out by the teacher in accordance with the system for assessing educational achievements in the course of training in this discipline developed by him.

In the programs of disciplines and practices, the types of current certification, planned results of control activities and criteria for assessing educational achievements are fixed.

During the semester, the teacher conducts at least 3 control events to assess the student's performance. If attendance at classes in a discipline is included in the rating, then this indicator is no more than 20% of the maximum number of points in the discipline.

Interim certification. A 5-point grading system is used. The assessment of the student's work at the end of the discipline (part of the discipline) is carried out by the teacher in accordance with the system for assessing the student's achievements in the course of training in this discipline developed by him. Interim certification is also carried out at the end of the formation of competencies.

The procedure for transferring the rating provided by the assessment system by discipline into a five-point system.

High level - 100% - 70% - excellent, good. Average level - 69% - 50% - satisfactory.

Score indicator	On a 5-point system	Characteristics of the indicator
100% - 85%	Excellent	have theoretical knowledge in full, understand, independently know how to apply, research, identify, analyze, systematize, categorize, calculate indicators, classify, develop models, algorithmize, manage, organize, plan research processes, evaluate results at a high level
84% - 70%	Good	<ul> <li>have theoretical knowledge in full, understand, independently are able to apply, research, identify, analyze, systematize, categorize, calculate indicators, classify, develop models, algorithmize, manage, organize, plan research processes, evaluate results.</li> <li>Deficiencies may be made, corrected by the student independently in the process of work (answer, etc.)</li> </ul>
69% - 50%	satisfactory	<ul> <li>have general theoretical knowledge, are able to apply, research, identify, analyze, systematize, categorize, calculate indicators, classify, develop models, algorithmize, manage, organize, plan research processes, evaluate results at an average level.</li> <li>Mistakes are made that the student finds it difficult to correct on their own.</li> </ul>
49% or less	unsatisfactory	have an incomplete amount of general theoretical knowledge, do not know how to independently apply, research, identify, analyze, systematize, categorize, calculate indicators, classify, develop models, algorithmize, manage, organize, plan research processes, evaluate results. Skills and skills for solving professional problems are not formed
100% - 50%	credit (pass)	the characteristic of the indicator corresponds to "excellent", "good", "satisfactory"
49% or less	non-pass (failed)	the characteristic of the indicator corresponds to "unsatisfactory"

# 7.CONTENTDISCIPLINES

7.1. Content of lectures

Topic 1. Introduction to the theory of strategic analysis: economic, organizational and management theory

The essence of the concept of strategic analysis. The essence, subject, goals and objectives of strategic analysis. Methodological foundations of strategic analysis. Development of views on management as an activity that provides flexible behavior of the organization in a dynamically changing environment, while allowing it to achieve its goals. Strategic planning as the essential basis of strategic analysis. The main differences between long-term and strategic planning. The relationship between styles of organizational behavior and types of management. The content and relationship of the basic concepts of strategic management. The final product of strategic management. The principles of strategic management.

Topic 2. Objects of strategic analysis: problem situations, information search.

The resource concept of a firm as an information system that characterizes the totality of resources, that is, the firm's ability to define and achieve long-term strategic goals. The concept and regularity of systems. Features of socio-economic systems that distinguish them from technical and other systems. Definition of the organization as a production system. The composition of the production system. The concept of the potential of the organization.

The production system (organization) as a set of interrelated resources. Firm's strategic resource matrix. Five competitive forces (according to M. Porter). The main features of the competitive interactions of firms. The concept of "central ring" of the competition, the concept of "strategic group of competitors". Characteristicsofthe "national diamond".

Topic 3. Methods and models of strategic analysis: a critical analysis of practices

Situational analysis. Product life cycle concept. Portfolio strategy of M. Porter. Experience (learning) curve. I. Ansoff's technique. Arthur-Little Matrix. C. Hofer-D. Schendler model. Strategic economic zones (SPZ). Formation of the SCZ. Integral attractiveness of SCHZ. Portfolio matrices. The Boston Consulting Group Model. McKinsey model. Modified BCG model. Shell matrix. Scenario planning technique.

7.2 Content of practical exercises and laboratory work

Topic 1. Introduction to the theory of strategic analysis: economic, organizational and management theory

Studying the conceptual apparatus of the topic, lecture material, chapters of recommended textbooks and additional literary sources (articles) for preparing a review of problematic issues;

Topic 2. Objects of strategic analysis: problem situations, information search.

Practical work 1. Forecasting the development of the industry and the enterprise.

Using these options, it is necessary to select adequate models to describe the retrospective of the industry and enterprises. The analysis methodology is proposed during the lecture. The results are presented at seminars in the form of a presentation, discussed in a group..

Topic 3. Methods and models of strategic analysis: a critical analysis of practices Practical work No. 2. Based on the data of your enterprise (food market), it is necessary to make a choice of promising strategic areas of management and give recommendations to the top management of the company. The research methodology is offered in lectures. The results are presented at seminars in the form of a presentation, discussed in a group. Work form - individual Practical work 3. Practical work No. 3. Effectiveness of strategic management. To solve the problems of strategic management, using the example of the selected enterprise, using different types of benchmarking, propose directions for the strategic development of the company. The research methodology is offered in lectures. The results are presented at seminars in the form of a presentation, discussed in a group.

7.3. Content of independent work

Topic 1. Introduction to the theory of strategic analysis: economic, organizational and management theory

Study of basic and additional literature.

Topic 2. Objects of strategic analysis: problem situations, information search.

Study of basic and additional literature, preparation of practical work №1.

Topic 3. Methods and models of strategic analysis: a critical analysis of practices Study of basic and auxiliary literature on the topic of the course, implementation of practical work No. 2 and No. 3

7.3.1. Sample questions for self-preparation for a test / exam Annex 1.

7.3.2. Practical assignments in the discipline for self-preparation for a test / exam Appendix 2.

7.3.3. List of term papers not provided

7.4. Student electronic portfolio materials are not posted

7.5. Methodical recommendations for the implementation of control work not provided

7.6 Methodological recommendations for the implementation of course work not provided

## 8. ORGANIZATION OF EDUCATIONAL PROCESS FOR STUDENTS WITH DISABILITIES

### Bya statementstudent

Vpurposes accessibility assimilation programs for persons with limited opportunities health at the need chair provides the following conditions:

-specialorderassimilationdiscipline, withtaking into accountfortunes their health;

 $-electronic educational resources on discipline v forms, adapted {\it Torestrictions their health};$ 

-the studydisciplinesonindividualeducationalplan(outsidedependenciesfromshapetraining);

-electronic education and remote educational technologies, which envisage possibilities reception and transmission information variable for them forms.

-access (remote access), Tomodern professional bases data and information reference systems composition which defined RPD.

## 9.KEY AND ADDITIONAL LITERATURE

#### **USUE Library Site**

http://lib.usue.ru/

#### **Key literature:**

1. Гапоненко А. Л., Панкрухин А. П. Стратегическое управление: учебник для студентов вузов, обучающихся по специальности 061100 "Менеджмент орг.". - Москва: Омега-Л, 2004. - 466

2. Попов С. А. Стратегический менеджмент: актуальный курс [Электронный ресурс]:Учебник для вузов. - Москва: Юрайт, 2021. - 481 – Access: https://urait.ru/bcode/468967

#### **Additional literature:**

1. Гапоненко А. Л., Панкрухин А. П. Стратегическое управление: учебник для студентов вузов, обучающихся по специальности 061100 "Менеджмент орг.". - Москва: Омега-Л, 2004. - 466

2. Попов С. А. Стратегический менеджмент: актуальный курс [Электронный ресурс]:Учебник для вузов. - Москва: Юрайт, 2021. - 481 – Access: https://urait.ru/bcode/468967

## 10. INFORMATION TECHNOLOGIES, INCLUDING LICENSED SOFTWARE, INFORMATION REFERENCE SYSTEMS, ONLINE COURSES

### Licensed software:

AstraLinux Common Edition. Contract No.1 dated 13 June 2018, Act dated 17 December 2018.License expiration date: unlimited

My Office Standard. Agreement No.SK-281dated 7 June 2017.. License expiration date: unlimited

## Information reference systems, internet resources

Reference and legal system Guarant. Contract No.58419 dated 22 December 2015. License expiration date: unlimited

Reference and legal system Consultant+. Contract No.163/223-U/2020 dated 12/14/2020. License expiration date: 12/31/2021

# **11. MATERIAL AND TECHNICAL BASE**

Implementationeducationaldisciplinescarried outwithusinglogisticalbaseUSUE, providingholding of

allspecieseducationaloccupationsandresearchandindependentworkstudents:

Specialpremisespresentby myselfeducationalaudienceforholdingof

allspeciesclasses, group and individual consultations, the current control and intermediate certification. Premises for independent work learners equipped

withcomputertechniquewithopportunityconnectivityTothe

 $network" Internet" and providing access velectronic information \ and \ educational Wednesday USUE.$ 

Everythingpremisesstaffedspecializedfurnitureandequipped

withmultimediaequipmentspecialequipment(informationandtelecommunication,othercomputer),accessToinformationretrieval,legalreferencesystemselectroniclibrarysystemsbasesdatatheretrieval,legal

currentlegislation, other information resources employees for representationed ucational information bigaudience.

Forholdingoccupationslecturetypepresentationsandothereducational-visualbenefits, providin gthematicillustrations.