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Acting head of the department Golovina A.N.

Approved The Council on Educational and Methodological Issues and Education Quality of Education 14 December 2022 protocol Ns4 Chairman (signature)

MODULE PROGRAMME

Module titleInternational procurement and supply chain managementField of study38.04.02 MANAGEMENTProfileInternational Business (in English)Mode of studyFull timeEnrollment year2023Developed by:
Associate Professor,

Yekaterinburg 2022

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INTRODUCTION

The work program of the discipline is part of the main professional educational program of higher education (hereinafter referred to as the MAJOR) - the master's degree program developed in accordance with the Federal State Educational Standard of Higher Education.

FSES of HE	Federal State Educational Standard of Higher Education - Master's degree in the field of training 38.04.02 Management (Order of the Ministry of Education and Science of the Russian Federation No. 952 dated 12.08.2020)
Professional Standards	

1. THE PURPOSE OF THE DISCIPLINE

The purpose of the discipline is to study the international supply system; the mechanism of building supply chains in international logistics systems; methods and techniques for managing international logistics systems.

2. THE PLACE OF THE DISCIPLINE IN THE STRUCTURE OF THE MAIN EDUCATIONAL PROGRAM

The discipline belongs to the variable part of the curriculum.

	Classes					
Intermediate control	Total per semester	Total	Lectures ir Classes,		Classes, including course design	Credits.
	Semester 3					
Test	108	16	16 4 12 92			3

3. THE SCOPE OF THE DISCIPLINE

4. LEARNING OUTCOMES

Mastering the MAJOR leads to developing the competencies corresponding to the Federal State Educational Standard of Higher Education.

The code and the name of the competence	Competence achievement indicators (CAI)		
analysis of problem	analysis; system approach methodology; methods of identifying a problem situation		
situations based on a systematic approach, develop an action strategy	CAL-2 LC -1 The learner will be able to identify problem		
	CAI -3. UC -1 The learner will have practical experience in developing and reasoning a strategy for solving a problem situation based on the systematic approach		
able to analyze and take into account the diversity of	CAI -1. UC -5 The learner will know: the basics of social interaction aimed at solving professional problems; mechanisms of intercultural interaction in society		
cultures in the process of intercultural interaction	CAI -2.UK-5 The learner will be able to: present professional information in the process of intercultural interaction; analyze the features of social interaction, taking into account national, ethno- cultural characteristics		
	CAI -3. UC -5 The learner will have practical experience in organizing interaction in a professional environment, taking into account national and ethno-cultural characteristics; intercultural skills taking into account the diversity of cultures		
Professional competer	encies (PC)		
The code and the name of the competence	Competence achievement indicators		
organizational and manageri	al		
	CAI -1. PC -2 The learner will know:		
_	Methods and foundations of system analysis of foreign economic		
economic transactions	information		
	Fundamentals of risk management in foreign economic activity Business planning basics		
	Terms of a foreign trade contract		
	Marketing and pricing features		
	English (threshold advanced level B2)		

Basics of economic theory

The procedure for drawing up reporting

	CAI -2. PC -2 The learner will be able to:			
	Interact with departments of the organization to identify the overall			
	development strategy of the organization			
	Work with information systems and databases on foreign economic			
	activity			
	Assess the export potential of the organization, the organization's			
	needs for imports			
	Prepare proposals on the priorities of the organization's foreign			
	economic activity			
	Calculate financial indicators of the effectiveness of the			
	organization's foreign economic activity			
	Prepare proposals (reports) on the development of foreign			
	economic activity of the organization			
PC -2 Assessment of the	CAI -3. PC 2 The learner will have practical experience in:			
effectiveness of foreign	Assessing the possibility of an organization receiving state support			
economic transactions	for foreign economic activity			
	Preparing proposals on the feasibility of obtaining state support for foreign economic activity			
	Assessing the organization's export potential, the organization's import needs			
	Preparing proposals on the priorities of the organization's foreign economic activity			
	Evaluating the effectiveness of the organization's foreign economic			
	activity			
	Analyzing the results of the organization's foreign economic			
	activity			
	Preparing proposals for the development of foreign economic			
	activity of the organization			

PC -3 Planning	foreign	CAI -1. PC -3 The learner will know:
economic activity	of the	Normative legal acts regulating foreign economic activity
organization		International agreements in the field of standards and requirements
		for products
		Normative legal acts regulating state support of foreign economic
		activity
		Types, forms and instruments of state support for foreign economic
		activity
		Methods and foundations of system analysis of foreign economic
		information
		Rules for the preparation of documentation for a foreign trade
		contract
		The order of document flow in the organization
		Fundamentals of risk management in foreign economic activity
		Business planning basics
		Terms of a foreign trade contract
		Marketing and pricing features
		Business Ethics and Negotiation Rules
		English (threshold advanced level B2)
		Basics of economic theory
		Fundamentals of the labor legislation of the Russian Federation
		Administrative document flow rules
		The procedure for drawing up reports
		Fire safety rules
		Labor protection requirements
		CAI2. PC -3 The learner will be able to:
		Use computing, copying, auxiliary equipment and various types of
		telecommunications
		Summarize and systematize information on the objectives of the
		organization in the field of foreign economic activity
		Develop strategic and current plans for the organization's foreign economic activity
		Summarize and systematize information about the directions of the
		organization

5. LIST OF LECTURE TOPICS

	Classes						
No.		Total	Academics			Self-	Control of
	Торіс		Lectures	Laboratory work	Practical work	study training	self-study training
	Semester 3	108					
Topic 1.	Categorical apparatus, principles and legal foundations of chain management	16	2		2	12	
Topic 2.	Coordination and inter- organizational interaction in supply	24	2		2	20	
Topic	Procurement Performance Criteria	22			2	20	
Topic 4.	Content and specifics of inventory management, inventory classification, management methods, elements of inventory costs, models	22			2	20	
Topic 5.	Supplier management, optimization volume of supplies, ways to reduce procurement costs, build an effective storage systems, rational organization of cargo transportation	24			4	20	

6. ASSESSMENT METHODS AND

ASSESSMENT SCALES

Section / Topic	Evaluation tool type	Description of the evaluation tool	Evaluation criteria	
Current control (Appendix 4)				

Topics 1-5	Test (Appendix 4)	Multiple choice test, consisting of 10 questions	1 point for each correct answer Criteria: up to 49% of the total number of points scored - "unsatisfactory; from 50% to 69% of the total number of points scored - "satisfactory"; from 70% to 84% of the total number of points scored - "good"; from 85% to 100% - "excellent".
Topics 1-5	Topic (Appendix 4)	Compose a narrative (the number of the option corresponds to the last digit of the record book number) Length - 3-4 pages (A4) with references (preferably foreign)	"excellent";: The narrative presents the topic, it is complete, specific and reflects the current state of the processes - the rating is "good" - The narrative partially presents the topic, at the same time it reflects the views on the problem and contains a quantitative and qualitative analysis of the processes "satisfactory - The narrative partially reveals the topic, at the same time it reflects the general views on the problem, as such, there is no analysis "unsatisfactory"- The narrative does not present the topic, reference to irrelevant sources, lack of analysis

Interim assessment (Appendix 5)

Semester 4 (pass))	Cards for the credit (Appendix 5)	Test consisting 10 questions	1 point for each correct answer Criteria: up to 49% of the total number of points scored - "unsatisfactory; from 50% to 69% of the total number of points scored - "satisfactory"; from 70% to 84% of the total number of points scored - "good"; from 85% to 100% - "excellent".
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7. SILLABUS

7.1. Content of lectures

Topic 1. Categorical apparatus, principles and legal foundations of chain management supplies in Russia

1. Principles of supply chain management

2. Concepts and categories of supply chain management

3. Network planning in international deliveries

4. Legal framework for supply chain management

Topic 2. Coordination and inter-organizational interaction in supply chains

1. Features of the international division of labor in the system of interactions of transnational companies

2. Coordination of activities in international logistics

7.2 Content of practical exercises and laboratory work

Topic 1. Categorical apparatus, principles and legal foundations of chain management supplies in Russia

Study and analysis of the principles of supply chain management, specific concepts and

Topic 2. Coordination and inter-organizational interaction in supply chains Analysis and assessment of international interactions in the supply chains of foreign companies

Topic 3. Criteria of procurement efficiency

Study and analysis of the procurement system on the example of specific transnational companies

Topic 4. Content and specifics of inventory management, inventory classification, management methods, elements of inventory costs, models of inventory management

Study and analysis of inventory management systems of multinational companies and other enterprises involved in international logistics

Topic 5. Supplier management, optimization of volume of supplies, ways of reducing procurement costs, building an effective storage systems, rational organization of cargo transportation

7.3. Content of self-study training

Topic 1. Categorical apparatus, principles and legal foundations of chain management supplies in Russia

Studying the conceptual apparatus of topics, lecture material, chapters of recommended textbooks and additional sources (articles) to prepare a review of problematic issues

Topic 2. Coordination and inter-organizational interaction in supply chains

Studying the conceptual apparatus of topics, lecture material, chapters of recommended textbooks and additional sources (articles) to prepare a review of problematic issues

Topic 3. Criteria of procurement efficiency

Studying the conceptual apparatus of topics, lecture material, chapters of recommended textbooks and additional sources (articles) to prepare a review of problematic issues

Topic 4. Content and specifics of inventory management, inventory classification, management methods, elements of inventory costs, models of inventory management

Studying the conceptual apparatus of topics, lecture material, chapters of recommended textbooks and additional sources (articles) to prepare a review of problematic issues

Topic 5. Supplier management, optimization of volume of supplies, ways to reduce procurement costs, build an effective storage systems, rational organization of cargo transportation

Studying the conceptual apparatus of topics, lecture material, chapters of recommended textbooks and additional sources (articles) to prepare a review of problematic issues

7.3.1. Sample questions for self-preparation for a test / exam Annex 1 $\,$

7.3.2. Practical assignments in the discipline for self-preparation for a test / exam Appendix 2

7.3.3. List of term papers Not provided

7.4. Student's electronic portfolio Materials are not posted

7.5. Methodical recommendations for the implementation of control work Not provided

7.6 Methodological recommendations for the implementation of course work Not provided

8. ORGANIZING EDUCATIONAL PROCESS FOR THE DISABLED

According to the student's application

In order to make the program accessible to people with disabilities, if necessary, the department provides the following conditions:

- a special procedure for mastering the discipline, taking into account the state of their health;

- electronic educational resources on the discipline in forms adapted to the limitations of their health;

- study of the discipline according to an individual curriculum (regardless of the form of study);

- e-learning and distance learning technologies that provide receiving and transmitting information in the forms available to them;

- access (remote access) to modern professional databases and information reference systems, the composition of which is determined by the work program

9. KEY AND ADDITIONAL LITERATURE

USUE Library Website

http://lib.usue.ru/.

Key literature:

1. Вакуленко С. П., Пересветов Ю.В. Структурно-композиционный подход к управлению цепью поставок [Электронный ресурс]:Монография. - Москва: ООО "Научно-издательский центр ИНФРА-М", 2020. - 60 – Access: https://znanium.com/catalog/product/1095051

2. Хмельницкая З. Б., Вольхин Е. Г. Международная логистика [Электронный ресурс]:учебное пособие. - Екатеринбург: Издательство УрГЭУ, 2019. - 174 – Access: http://lib.usue.ru/resource/limit/ump/20/p492988.pdf

3. Герами В. Д., Колик А. В. Управление транспортными системами. Транспортное обеспечение логистики [Электронный ресурс]:Учебник и практикум для вузов. - Москва: Юрайт, 2021. - 533 – Access: https://urait.ru/bcode/469209

4. Григорьев М. Н., Долгов А. П. Логистика. Продвинутый курс. В 2 ч. Часть 2 [Электронный ресурс]:Учебник для вузов. - Москва: Юрайт, 2021. - 341 – Access: https://urait.ru/bcode/470321

5. Григорьев М. Н., Долгов А. П. Логистика. Продвинутый курс. В 2 ч. Часть 1 [Электронный ресурс]:Учебник для вузов. - Москва: Юрайт, 2021. - 472 – Access: https://urait.ru/bcode/470320

Additional literature:

1. Григорьев М. Н. Логистика [Электронный ресурс]:Учебник для бакалавров. - Москва: Юрайт, 2019. - 836 – Access: https://urait.ru/bcode/425208

2. Абрамова Е.Р. Теоретические основы логистической координации [Электронный ресурс]:Монография. - Москва: ООО "Научно-издательский центр ИНФРА-М", 2017. - 69 – Access: https://znanium.com/catalog/product/940464

3. Лазарев В. А., Карх Д. А. Логистика материальных потоков [Электронный ресурс]:учебное пособие. - Екатеринбург: [Издательство УрГЭУ], 2018. - 281 – Access: http://lib.usue.ru/resource/limit/ump/19/p491760.pdf

10. INFORMATION TECHNOLOGIES, INCLUDING LICENSED SOFTWARE AND INFORMATION REFERENCE SYSTEMS, ONLINE COURSES

Licensed software

Astra Linux Common Edition Contract No. 1 dated June 13, 2018, act dated December 17, 2018. The license is valid for an unlimited period of time

My Office Standard. Agreement No. SK-281 dated June 7, 2017. The date of conclusion is 07.06.2017. The license is valid for an unlimited period.

Iinformation reference systems, internet resources

Garant legal reference system. Contract No. 58419 dated December 22, 2015. The license is valid for an unlimited period

Consultant +. legal reference system Contract No. 163/223-U/2020 dated 12/14/2020. The license is valid till 31.12.2021

11. MATERIAL AND TECHNICAL BASE

The implementation of the discipline is carried out using the material and technical base of USUE, which ensures all types of training sessions and research and independent work of students.

Special rooms are classrooms for all types of classes, group and individual consultations, ongoing monitoring and intermediate certification.

The premises for independent work of students are equipped with computers connected to the Internet and provide access to the electronic information and educational environment of USUE.

All rooms have specialized furniture and multimedia equipment, special equipment (information and telecommunications, other computer), access to information retrieval, legal reference systems, electronic library systems, databases of current legislation, other information resources serving to present educational information to a large audience.

For conducting lecture-type classes, presentations and other educational and visual aids that provide thematic illustrations.